Hello to all North Dakota District Presidents, Unit Presidents, and Unit Membership Chairmen.

I trust that your efforts to round up all our members' dues in our "North Dakota Great Buffalo Roundup for Membership" are progressing well! North Dakota is far behind most of the 50 states and we really want to turn that around. We want all the other states to look at North Dakota and want to measure up to us. At this point in time, we are only at 66% of goal and we have a lot of hard work to do. We are in 38th place in the National Membership, and 7th, or last place, in the Northwestern Division! So, let us get to work! Let us enlist the help of every member to make sure that all members are renewed! Let us work to make sure that every unit achieves 100% renewal! How exciting it will be to know that your unit reaches 100% for 2024! Once that has been accomplished, then we can look for new members. Once every member is renewed, the pressure is off and we can concentrate on our fun unit activities! Remember that if a member has not paid their dues by December 31st, their membership has expired. They are no longer members in good standing. Do not allow them to simply fall away from your unit! Go bring them in! Let them know they are important to our success as advocates for our veterans and our youth! We do what we do for our veterans to honor their service to our county, our community, and for us.

Make your plan of action:

- 1. Presidents: call 10 members to ask for their renewal. Let them know how important they are and that our veterans are counting on them.
- 2. Never hold dues! Send them to the Department Office in a timely manner. Remember, when a member pays their dues, they think they are renewed as of that time. Do not let them down!
- 3. Let us all be the ones that push North Dakota to 100%! National HQ has set our February goal at 80% by February 15th. We can do it!
- 4. Attend meetings with other unit members. It was so nice to see so many of you at the recent 2024 Winter Conference in Bismarck. It is true, getting together with other unit members who are experiencing some of same things we are helps us, encourages us, fires us up! We want our units to be vibrant and active. Units that our members want to be part of, want to work with, want to belong to. I encourage all of you to make it so.

Let us make Department President Gloria proud. Let us have the most wonderful and successful "Great Buffalo Roundup" that North Dakota has ever seen.

Working with you for our veterans,

LoAnn Dick

Membership Co-Chairman